



# ANNUAL REPORT 2018

ATHENS NETWORK OF COLLABORATING EXPERTS



ATHENS  
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COLLABORATING  
EXPERTS

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## MESSAGE FROM THE PRESIDENT

Over the last twenty years, Athens Network of Collaborating Experts (ANCE) has dedicated its efforts to design and implement actions for supporting the less privileged. The last years' refugee crisis, the unemployment all over Europe, and the impact of climate change were some of the major concerns of ANCE that were transformed into project ideas.

The broad spectrum of our activities in the areas of health, environment, education, and poverty alleviation reveals our commitment to make a positive difference in people's lives.

This year's annual report highlights the achievements and successes in the preceding year and it demonstrates that almost all the goals we set for 2018 have been achieved. The geographic spread of our action, mainly on the African Continent and the new thematic units that we dealt with during this year are enriching our portfolio and our experience. Our focus on the implementation of European policies and the promotion and strengthening of gender equality is continuous and uninterrupted, like our efforts to further social inclusion and service to the less favored groups of the population.

On behalf of the board and staff of ANCE, I would like to express our gratitude to our donors, partners and volunteers for their continued support and for sharing our commitment to the people in need. With their ongoing support. ANCE is ready for the challenges and achievements ahead in 2019.

***Little things can change the world and all of us can be part of this change!***

Most sincerely,

Prof. Georgios Pavlidis  
President of the BoD of ANCE

# ABOUT ANCE

**ANCE** is **non-governmental, non-profit organisation** based in Athens, Greece. It was established in 1996 by a group of Greek experts in international development cooperation and technical assistance and today has succeeded to create an extensive network of collaborators and volunteers for the promotion of sustainable development and the support of vulnerable social groups in the European Union and the developing countries.

**ANCE** is collaborating with other non-governmental organisations, local development agencies, local authorities, Foundations, TVET providers, Universities and research centres, and the private sector in Greece and abroad, for:

- the promotion of democracy and the protection of human rights
- the improvement of women's access to the labor market

- the sensitization of EU citizens on the problems of the developing world
- combating all kinds of racism, xenophobia, marginalisation and social exclusion
- the distribution of humanitarian aid
- environmental protection and preservation of the cultural heritage
- the implementation of income generating projects for the weakest and most disadvantaged groups of society
- the support of entrepreneurship and sustainable economic development in areas of Central and Eastern Europe, Asia, Africa and Latin America
- the support of populations affected by natural disasters and wars.



## Mission

Our mission is the **economic and social empowerment of the less privileged** through the facilitation of their access to education, employment and information and to better health services, reduced inequality, as well as promotion of the sustainable development and climate change.

## Vision

*A sustainable and fair world without poverty and discrimination.*



# WHAT WE DO

**ANCE** implements actions aiming to promote:

- democracy and human rights
- the integration of vulnerable social groups in the labor market
- health, education and culture
- youth mobility
- active citizenship
- gender equality
- projects that create income for less favored groups

- dissemination of information and development of strategies for the prevention of environmental pollution and climate change
- the creation of partnerships between educational institutions and business community
- the development of small and medium-sized enterprises and regional entrepreneurship
- the economic development and cohesion of Eastern Europe, Balkans, Africa and Mediterranean

## Support for vulnerable groups:

- access to education
- integration in the labour market
- youth leadership
- women entrepreneurship
- vocational education and training
- human rights education
- social inclusion
- active participation and citizenship
- cultural exchanges

## Promotion of sustainable development:

- sustainable tourism
- renewable energy
- climate change
- environmental protection
- organic farming



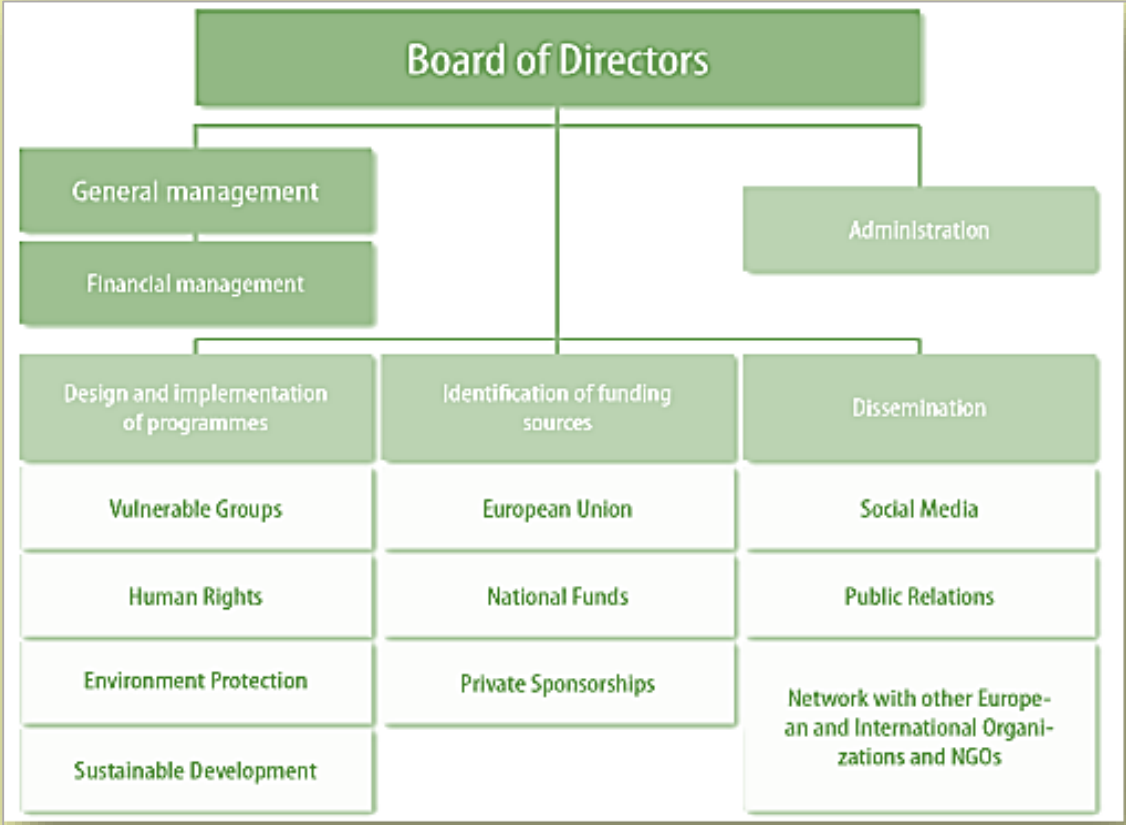


# WHERE WE WORK



*EU Countries,  
Sri Lanka, Ethiopia, Mali, Burkina Faso,  
Jordan, Thailand, Egypt, Turkey,  
Ukraine, Uzbekistan, Moldova,  
Montenegro, Ghana*

# HOW WE WORK



# MEMBERSHIPS



ANCE is also a member of the **Greek National Network of the Anna Lindh Foundation (Anna Lindh Euro-Mediterranean Foundation for the Dialogue between Cultures (ALF))**. The

Anna Lindh Foundation is based in Alexandria, Egypt, and is an international organization of civil society. Founded by the Euro-Mediterranean Conference of Foreign Ministers on November 30, 2004 for the development of networking in social, cultural and humanitarian issues, in particular for the development of human resources. It works as a network of 35 National Networks created by the Euro-Mediterranean Partners and promotes understanding between cultures and exchanges between civil societies.



ANCE is a member of the **European Civic Forum (FCE)** since 2009. FCE is a transnational network of over 100 associations and NGOs across 27 countries in Europe.

It was founded on December

17, 2005 in Strasbourg after a meeting of European NGOs in the Council of Europe. The FCE members are national, regional and local NGOs (and European networks) working in the fields of citizenship education and civics. The network aims to enhance the "ownership" of Europe by its citizens by facilitating the networking of local, regional and national actors of civil / NGO community, and implementing common actions aimed at "awakening the European citizen."



ANCE is a member of the **MIO-ECSDE Mediterranean Information Office for Environment, Culture and Sustainable Development**, a non-profit Federation of 127 Mediterranean Non-Governmental Organizations (NGOs) working in

the fields of Environment and Development in 28 countries of the Euro-Mediterranean area. MIO-ECSDE acts as a technical and political platform for the intervention of NGOs in the Euro-Mediterranean scene on resources and waste, nature, biodiversity, cultural diversity, climate change, health and environment as well as on horizontal and cross-cutting issues.



Finally, ANCE is a member of the **Global Sustain** which provides a wide range of services and solutions to support its members and clients succeeding triple bottom line results. Based in London and Athens, with offices in Berlin, Brussels, London, New York and Nicosia, Global Sustain offers innovative online and off-line services related to sustainability, corporate responsibility, responsible investing, green economy, business ethics and excellence, transparency, human rights and accountability. Its members include corporations, non-governmental and non-profit organisations, municipalities and local authorities, academic institutions, media, professional bodies, service providers, chambers, think tanks and other public or private entities.



# SPONSORS



## European Commission

- Europe Aid – Cooperation Office
- Directorate General for Employment, Social Affairs and Inclusion
- Directorate General for Enlargement
- Directorate General for Regional Policy
- Education, Audiovisual and Culture Executive Agency
- Directorate General Justice



## Ministry of Trade and Industry, Egypt



## Centre Finance and Contract Unit (CFCU), Turkey



## Ministry of Women’s Affairs, Ethiopia



## Ministry Of Foreign Affairs Of Greece



- International Development Cooperation Agency



**Ministry Of Employment And Social Protection** - General Secretariat for Management of Community and Other Resources - Special Application Service co-funded by the European Social Fund



## Anna Lindh Euro-Mediterranean Foundation for the Dialogue between Cultures (ALF)



## NGOs



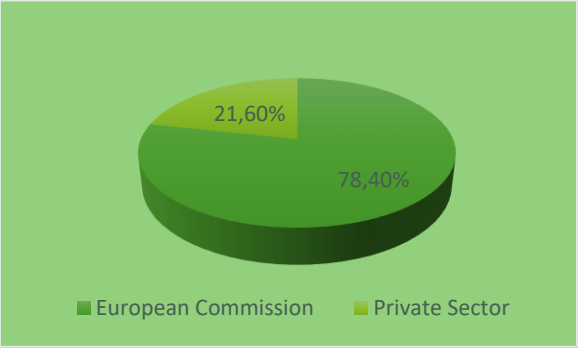
## Private Sponsorship



## EEA GRANTS

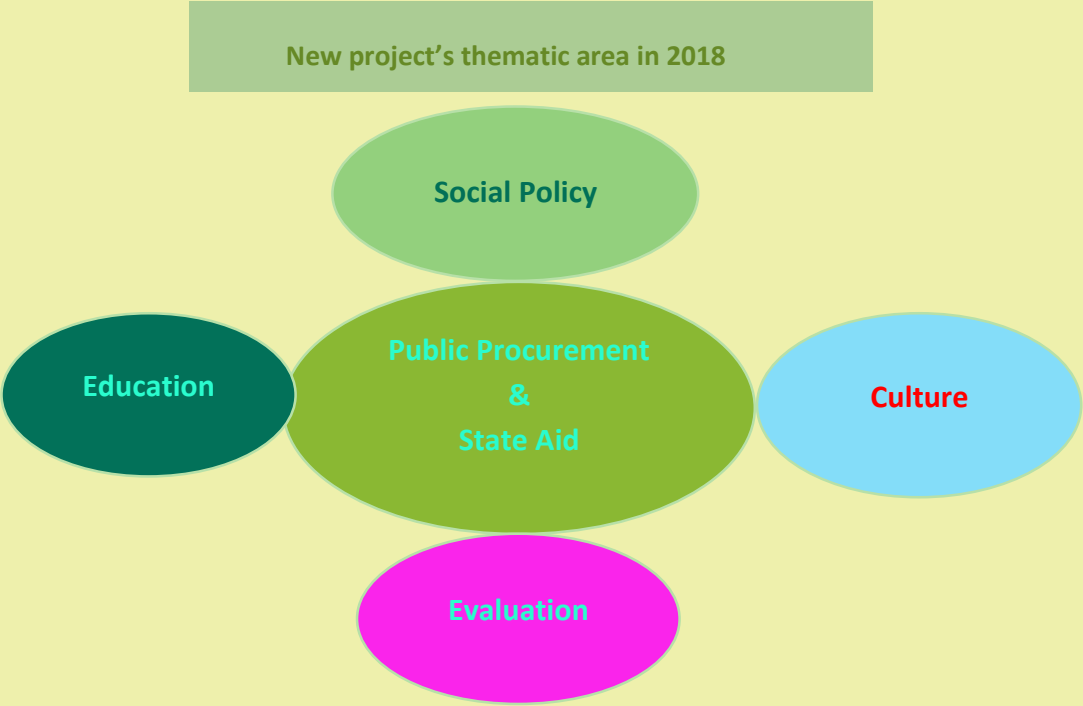
# FINANCIAL OVERVIEW

The total turnover for 2018 was **378.355,87€**.



As concerns the **financial resources** for 2018, it should be noted that **78,4%** of the total turnover came from European Commission, and **21,6%** from Private Funds.

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# PROJECTS AND ACHIEVEMENTS

## New projects - 2018

### Framework contract for the implementation of external aid 2018 (FWC SIEA 2018) LOT4: Human Development & Safety Net (2018-2020)

The FWC SIEA 2018 is a procurement tool for Service Contracts up to: EUR 999,999.

The objective of the FWC SIEA 2018 is to provide expertise via individual assignments within short notice.

Lot 4: Human Development and Safety Net includes expertise that may cover any of the sectors:

- Education
- Vocational Education and Training
- Lifelong learning
- Culture
- Social Inclusion and Protection
- Health
- Research & Innovation

Within the framework of Lot 4, ANCE and its consortium is expected to support and advise European Commission services and/or Partner Countries by providing technical inputs and by assisting in carrying out analysis, studies and providing opinions and advice in tasks such as:

- a) Analytical studies
- b) Policy-related analysis
- c) Technical inputs
- d) Evaluation of offers; assessment of grant proposals
- e) Evaluations
- f) Public financial management and domestic revenue mobilization, including at sector level and at subnational government level
- g) Investment financing
- h) Capacity development and institutional strengthening
- i) Training and research
- j) Awareness-raising



**DURATION: 1/6/2018-1/6/2020**

**PROGRAMME: EUROPEAID – FWC SIEA**

**2018- LOT 4**

## Appui a l'organisation du Fespaco 2019 (FWC SIEA 2018 - LOT4: Human Development and Safety Net) (2018-19)

The project aims at strengthening the role of FESPACO and its international visibility in the promotion and distribution of African cinema through optimal organization of the biennial and greater involvement of film professionals. More specifically, the objective of the 2019 edition of FESPACO is to consolidate its role and place in the promotion/dissemination of African cinema and the professionalization of the organization of MICA. In order for that to be achieved the following activities will be implemented:

1. The renovation and modernization of FESPACO website and MICA
2. The creation of an online video library
3. The printing of the catalog of MICA and FESPACO
4. The printing of the program brochure of FESPACO
5. The finalization of the development of FESPACO smartphone application and
6. The support for the implementation of professional communication of MICA

Created in 1969, the first edition of the Pan-African Festival of Cinema and Television of Ouagadougou (FESPACO) was tenuous and since its institutionalization in 1972 successive editions have been held. With the support of the authorities of Burkina Faso, film professionals, the EU and other partners, FESPACO now occupies an important place in the cinematic and cultural landscape of the African continent. The biennial FESPACO and International Market of Film and Television Africans (MICA) is held every two years. The EU supports FESPACO from the 6<sup>th</sup> EDF. This support has continued through the signing in 2012 of a financing agreement, for the organization of the 2013 and 2015 editions. For the edition 2017, the EU has shown again its support at strengthening a) the professionalism in organizing the biennial training in cinema and audiovisual, b) the impact and economics viability of FESPACO and c) the organization of MICA offering real opportunities for film marketing.



DURATION: 6/12/2018-4/4/2019

BUDGET: 168.450 €

PROGRAMME: EUROPEAID – FWC SIEA 2018-

LOT 4

## Improvement and Strengthening of institutional set-up and legal framework in the area of public procurement and state aid (2018-2020)

The purpose of this project is to improve the legal and operational environment of public procurement and state aid in Montenegro. The overall objective of the project is to improve the efficiency, effectiveness and transparency of public finance management in Montenegro, in order to further harmonize legislation with the EU acquis by improving the legislation and institutional set-up as well as by strengthening administrative capacities. Public procurement, including Public Private Partnership (PPP) /concessions and state aid are policies with significant impact on public finance. In particular, they are important for the fight against corruption and the application of EU rules in the single market. As a result, long-term oriented, the project will pave the way for the more functional institutions, enhanced human resources and overall better results in the area concerned.

More specifically, the project's activities are organized in two components:

- **Component 1- State Aid**

- Activity 1.1: Strengthening of the institutional set-up and harmonization of the legal framework for the implementation of state aid rules and procedures
- Activity 1.2: Support the negotiation process and fulfilment of obligations related to Chapter 8- Competition Policy
- Activity 1.3: Recording and analysis of national state aid cases and their comparison with EC case law
- Activity 1.4: Assessment of the functionality of the software “Information system of the state aid in Montenegro”, of the special register of de minimis state aid and of the web application for the state aid grantors
- Activity 1.5: Strengthening of administration capacities through training and exchange of practical experience

- **Component 2- Public Procurement**

- Activity 2.1: Further harmonization of the Public Procurement Law and implementing acts with the relevant EU Directives.
- Activity 2.2: Production of manuals, guidelines and other instructions for the implementation of the new legislation
- Activity 2.3: Training in the public procurement field and support to the Public Procurement Administration
- Activity 2.4: Public Awareness Campaign

The project is implemented by a Consortium led by Eurosupport – Fineurop Support Srl (IT), in association with ANCE (GR) and Crown Agents (UK).



DURATION: 6/9/2018-6/9/2020

BUDGET: 870.000 €

PROGRAMME: EUROPEAID

## Technical Assistance to enhance effectiveness and efficiency of the social protection system in Ghana through support to the ministry of gender, children and social protection to ensure implementation of the social protection policy (2018 –2021)

The project aims to provide technical assistance to Ministry of Gender Children and Social Protection in Ghana to ensure implementation of the Social Protection Policy. The Ghana Employment and Social Protection Programme aims to contribute to inclusive growth in Ghana by strengthening social protection and employment systems in the country. The specific objective is to enhance social protection services particularly for vulnerable population groups and to generate decent employment opportunities.

The project will be implemented through 4 components:

- Component 1: Establishment of effective coordination practices
- Component 2: Enhanced implementation capacity at regional and district levels
- Component 3: Modernized training and curricula at institutions active in social protection education and training and enhanced institutional capacities
- Component 4: Strengthened management practices at MOGSP at Central and Local Level
- Component 5: Strengthened legal and regulatory framework

The project is implemented by the consortium led by Agriconsulting Europe SA in collaboration with ANCE (GR), PPLL (PT), SNV (NL).



DURATION:1/2/2017-31/1/2021

BUDGET: 3.671.395 €

PROGRAMME: EUROPEAN DEVELOPMENT FUND



## Evaluation of the education sector support in Jordan (2018-2019)

The aim of the project is to evaluate relevant EU previous actions in the education sector and to identify key areas of future support. More specifically, the project consists of two components:

- The evaluation of 5 projects (implemented and on-going) under the overall sector programme. The evaluation will provide the relevant services of the EU, the interested stakeholders and the wider public with: a) an overall independent assessment of the past performance of the EU Support to the education sector (2011-2018), and b) key lessons learnt, best practices and recommendations in order to improve current (if relevant) and future Programme(s)
- The identification assignment, whose main purpose is to compile and analyze the necessary information for the Delegation of the EU to the Hashemite Kingdom of Jordan and the Government of Jordan to assess the relevance and scope of a programme in the field of education under the Annual Action Plan (AAP) 2019.

The main activities of the project include:

- Preliminary desk based review of documentation; reconstruction of intervention logic, judgment criteria and indicators; initial interviews with relevant stakeholders
- In-depth document analysis, interviews and identification of preliminary answers to the Evaluation Questions (EQs)
- Meetings at country level with key stakeholders; gathering of primary evidence with the use of equity-focused evaluation tools targeting to the needs of worst-off groups e.g. Syrian Refugees, children with special needs, girls; data collection and analysis
- Formulation of the overall assessment, conclusions and recommendations
- Identification of the future education programme under the AAP 2019



**DURATION:** 8/10/2018-8/3/2019

**BUDGET:** 91.940 €

**PROGRAMME:** FWC SIEA 2018- LOT 4

## Mid-evaluation of the programme of support to basic education in Mali (2018)

The aim of Within the framework of the EU-Mali Cooperation, approx. 100 million Euro are allocated in the National Indicative Program (PIN) of the 11th European Development Fund (EDF) for the support to the education sector in the period 2014 -2020. This support aims to contribute to the improvement of learning for all young Malians and to increase the efficiency of the education system. Of this envelope, 20 million euro were committed for the Support Programme for Basic Education in Mali (PROF) whose Financing Agreement was signed on 6 April 2016. With an implementation period of 66 months (including 42 months of operational implementation and 24 months of closure), the PROF Programme intends to respond to the priorities set out in the Interim Education Sector Recovery Program and vocational training. The specific objectives of PROF are three: i) Improving the quality of basic education; (ii) Strengthening the decentralized management of the basic education system; (iii) Improving access for children who are out of school and out of school. The specific objective of this mid-term evaluation mission is to provide the various stakeholders of the PROF with the elements enabling them to assess the progress of the program against the expected results and to take the necessary measures to achieve the objectives. The program will be assessed on the basis of the five OECD DAC standard criteria: relevance, effectiveness, efficiency, sustainability and impact. In addition, two specific EU evaluation criteria will be examined: 1) The European added value of the program, from the point of view of its conception and its implementation; 2) The coherence of the program itself, in relation to the strategy pursued by the European Union in Mali and that of the Member States. The project will be implemented in three phases:

- Desk research including analysis of background documents, re-formulating of evaluation questions, review of draft workplan and preparation of field phase.
- Field research including meetings with the EUD and other stakeholders in Mali
- Final phase including drafting the mid-term evaluation report and recommendations as well as proposals for future programmes to support education in Mali.



**DURATION:** 27/9/2018-30/12/2018

**BUDGET:** 27.316 €

**PROGRAMME:** FWC SIEA 2018- LOT 4

## Skills Matching and Real-Time LMI / Smart LMI (2017-2020)

The project aims to develop an innovative digital solution which allows both careers practitioners and their clients easily understand emerging job trends, changes to the labour market, and how best to manage their skills to meet this. The e-tool will enrich the work of practitioners by looking for cutting-edge ways to exploit open-data and new technology (particularly in reference to LMSI and European tools) to add functionality to traditional skills self-assessments. This will be presented in a digital app to be used by clients, both independently and through supported guidance. To maximize impact, the app will be complemented by a series of CPD resources for practitioners, to help up-skill them on the potential of LMSI and digital guidance. The project's research will also act as a feasibility study which will provide an evidence base for policymakers across Europe, as they look to further develop open data, eGovernment and labour market policy etc.

The target groups of the project are the following: employed or unemployed people, marginalised young people (NEET, migrant backgrounds etc.) and low-skilled adults.

ANCE will contribute to the project through the following activities:

- Desk Research
- Quality Assurance
- Piloting and Impact Assessment
- Dissemination and Exploitation
- Tool Assessment



**DURATION:**1/1/2018-31/12/2020

**BUDGET:** 475.035

**PROGRAMME:** ERASMUS+, PROMOTING

INNOVATIVE TECHNOLOGY IN THE FIELD OF

PROVIDING CAREER GUIDANCE

## Ongoing projects 2018

### Travel Transformation (2017-2018)



The overall objective of the Travel Transformation project is that youth workers and young participants from Germany, Spain, Greece, Ecuador, Mexico, and Chile will understand, reflect and communicate the importance of their role in shaping local, regional and global transformation towards more respectful relationships with nature and humankind. They will also equip themselves to take up responsibility for national and European policy making and strategy building and for showing opportunities to take up citizenship towards participatory and inclusive action for transformation. The specific objective of Travel transformation is to (1) to develop and realize a methodological framework to capacitate youth workers and young promoters which will practically realize a three-step e-learning and encounter-based capacity building focusing on the so-called 'transmedia storytelling'. In doing so, the young participants will (2) create a highly dynamic Transmedia Platform which will be designed as a "Travel Guide on Transformation" about the Planet's challenges and their associated (positive and negative) stories in the six partner countries and beyond these. Thus, the participants will build up the big travel guide where the users can freely and intuitively move within the countries to read how transformation takes place, to get motivated and to act.



**DURATION:**1/4/2017-31/7/2018

**BUDGET:** 143.931.56 €

**PROGRAMME:** ERASMUS+, CAPACITY

**BUILDING IN THE FIELD OF YOUTH**

## Fostering employability and entrepreneurship for Egyptian youth and women in the tourism sector (2017-2021)



The project “Fostering employability and entrepreneurship for Egyptian youth and women in the Tourism sector” aims at strengthening the employability of Egyptian youth, women, unemployed and low skilled workers for the improvement of their transition to employment and encouragement of job seekers to become entrepreneurs in the tourism sector. Through this 48 months’ project which is implementing with the cooperation of Institute of the Greek Tourism Confederation (INSETE) and Alashanek Ya Balady Association for Sustainable Development:

- 600 unemployed persons and/or job seekers in Aswan, Dakahlia and in Greater Cairo will be trained on the latest skills demands in the tourism sector and also will be received training for facilitating their access to employment
- 480 out of 600 trained people will be job placed in tourism companies (4-6months)
- 600 already workers in Hurghada, Greater Cairo and Aswan will be trained on the latest skills demands in the tourism sector
- 400 potential entrepreneurs’ women and youth will receive training on business start-ups and on functioning of the tourism market and related services especially in relation to environmental and folkloric handicrafts.
- 30 new entrepreneurs will be granted in order to start their own business in the tourism handicrafts.

The project also offers coaching and mentoring services for entrepreneurs, networking with business associations, angel investors and companies.



**DURATION:**1/2/2017-31/1/2021

**BUDGET:** 1.674.303,90 €

**PROGRAMME:** TVET PROGRAMME

## Workshops/Events/Initiatives organized by ANCE

### ➤ Experiential Workshop: “The planet is changing, are we? Steps for a circular economy”

**Workshop theme:** During this workshop, participants got informed by experts about the main challenges that our planet faces, they exchanged views and information on how to build a more sustainable future, they got informed about innovative initiatives that enhance the circular/exchangeable economy and participated in various innovative DIY activities.

**Donor support:** The workshop took place in the framework of the project “**Travel Transformation**”, co-funded by the Erasmus+ programme of the European Union.



**Organizational details:** The workshop took place in **6-8 June 2018** at Myrtillo Café in **Athens**. The participation was free of charge.



### ➤ 1st Consortium Meeting (FWC SIEA 2018, Lot4)

In **28th of June 2018** ANCE successfully held its **1st Consortium Meeting** for the new Framework Contract SIEA 2018, for Lot 4 (Human Development and Safety Net) in Athens. The majority of partners companies attended the meeting, which was chaired by Ms Lola Lyberopoulou. The meeting was an opportunity for all partners to meet informally, present their own organizations and understand the functioning of the FWCs, from the preparation of offers for requests for services to the successful project implementation. Other issues such as financial issues, awareness raising and visibility as well as in-house training were also tackled.



### ➤ Aid to conflagrated areas of Attica

On **Thursday 26<sup>th</sup> of July 2018**, ANCE responding to the special conditions and needs of residents affected by the deadly fires in Eastern Attica collected and delivered to the Mutual Assistance of Citizens Hub (Municipality of Athens) of Attica the following necessities: medicines, dry food, bottled water, linen, personal hygiene, adhesive tapes and large garbage bags. Essential items were shipped and distributed to the affected municipalities according to each one's deficiencies.

### ➤ 2nd Transnational Meeting in Athens

On **Friday 6<sup>th</sup> of December 2018**, ANCE organized the 2<sup>nd</sup> Transnational Meeting in Athens in the framework of SMART LMI. During the meeting, the topics discussed were related to: the implementation of the project, project management, progress report. Besides, the research that has been implemented in the framework of the project was presented with regard to the current digital tools and the SMART LMI App.



## Participation in events / trainings

### ➤ 7th International Conference on Philanthropy

From **21<sup>st</sup> to 23<sup>rd</sup> of June 2018** ANCE participated in the 7<sup>th</sup> International Conference on Philanthropy at the Stavros Niarchos Foundation Cultural Center. The conference took place as part of the Summer Nostos Festival, organized and exclusively funded by the SNF. The Conference investigated, among others, the impact of widespread inequality on disruption of social cohesion, both in economic terms and in terms of unequal access to equal opportunities. On the other hand, the conference presented people who, through their pioneering work, are trying to overthrow this vicious circle of inequality and bring about positive changes both locally and globally.



➤ **“Social Media Marketing Fundamentals”**

On **9<sup>th</sup> of July 2018** ANCE participated in the training “Social Media Marketing Fundamentals” organized by Social Mellon. Professionals of the NGOs sector, from marketing and communication to fundraising and management, they developed their knowledge about: Content, Social Networks and Engagement Tactics.

➤ **“Advising on the preparation of financing applications”**

On **18<sup>th</sup> September 2018**, ANCE attended an advising seminar about the evaluation of funding applications addressed to Institutions and institutional actors. Counseling was conducted at the Social Dynamo by Dr. Jeniffer Clark, NGO Empowerment Coordinator, Marie Chenne, Program Manager and Vlassis Adrakta, Programme Manager at Bodossakis Foundation.

➤ **“Introduction to lobbying and advocacy”**

On **21<sup>st</sup> September 2018**, ANCE participated in the seminar "**Introduction to lobbying and advocacy: what is it and how is it done?**" with Marianella Kloka, Claimant at PRAKSIS Non-profit Association, organizes by Social Dynamo. This seminar offered an introduction to lobbying and advocacy for NGOs and citizens' initiatives and answers the following questions:

-What lobbying and advocacy exactly is?

-What do they serve and why should an NGO do similar campaigns?

-How do we lobby and advocate?

-Are there any basic methods we can follow?

Some successful examples of lobbying and advocacy by Greek NGOs have also been presented.



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